

# BACCHUS IMPORTERS LLC

March 2020

DELAWARE MONTHLY
PRICING AND MARKETING
PROMOS

### Featuring over 150 wines & craft spirits!





### TRĕKÁL

Unique spirit distilled from Apples and Pears

ABV:

84 proof

**FERMENTABLES:** 

**Apples and Pears** 

Other:

Distilled with Berries and Herbs Unique to Patagonia

**#DAILYPOUR** 



### NEW ITEM! TRA\*KAL

<u>Trakal Patagonian Spirit</u>

Unique spirit distilled from

Apples & Pears. A bold new spirit that's the first of it's kind.

Sips like a whiskey ... Mixes like a gin

"TRA\*KAL is anything but traditional in terms of its characteristics and flavor profile, but for those who enjoy a bold and robust drink it can be enjoyed neat or on the rocks, just like a fine whiskey. And while it's uniqueness can never be masked, for the cocktail enthusiast it's as versatile as a gin and can be enjoyed as a substitute for traditional spirits or used to make your own adventure."

\$170/case \$160/2 case

### Greenbar Distillery Spritz Coming Soon!

FL \$72 | 2C \$64 | 3C \$60



Bubbly, slightly sweet with backbone, these spritzes are a treat. They taste like fresh cocktails, not "natural flavors". The secret lies in combining our acclaimed spirits and bitters.

Orange – Zesty & Fresh Hibiscus – Lush & Tangy Ginger – Bright & Spicy

Coded to sell as 4 packs 6% ABV 12oz Can 209 Cal | 11g Carbs | 0 Protein | 0 Fat

USDA

CERTIFIED ORGANIC
GLUTEN FREE
MSRP \$14.99/4 pack



### Introducing ...

### POPUP Sparkling Wine

YES to Purity
YES to Integrity
YES to Flavor

This evolution of bubbles. POPUP smells of honeysuckle, orange blossom, lilac with peach, lemon curd and pie crust. Smooth, long and delicious. POPUP for the moment and the moment is now!

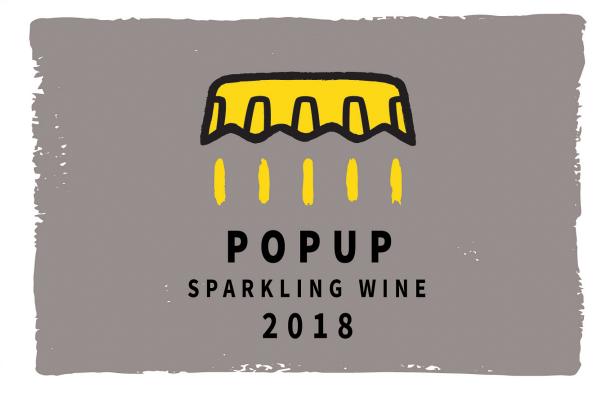
100% Chardonnay

Single Vineyard

Noble Vineyard















### Jeio Cuvee Rose

FL \$128 | 3c \$120 | 10c \$112

### **March Special**

6 bottles ship at \$10.66; bottle fee waived

### Bisol Crede Valdobbiadene Proseco DOCG

FL \$180 | 3c \$172

### **March Special**

6 bottles ship at \$15; bottle fee waived



Cuvee Jean Louis | Ice Blanc de Blancs Charles de Fere Rose | Charles de Fere Reserve | FL \$96 | 3c \$88 | 10c \$80 | FL \$96 | 3c \$88 | FL \$128 | 3c \$120 | FL \$128 | 3c \$112 | 11c \$92 |









# Passion Fruit & Hand Crafted Vodka Combo

Buy 1 case of Seacrets Passion Fruit at \$111.06, get 1 case of Seacrets Hand Crafted Vodka at \$90.18

ONE COMBO CASE PER ACCOUNT!

Passion Fruit will ship at \$111.06 on all first orders for the month of March.



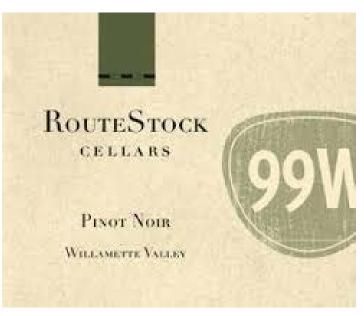
# Royal Tokaji



REGULARLY \$152/case

MARCH SPECIAL \$136 FL \$128 3C





FL \$228 | 3c \$212

Routestock Willamette Valley Pinot Noir MARCH SPECIAL

3 CASE SOLID \$180/CASE



### Now Introducing

### **CLINE CABERNET & SAUVIGNON BLANC**

Cline North Coast Sauvignon Blanc FL \$120 | 3c \$112 | 10c \$104

Cline Sonoma Cabernet Sauvignon FL \$160 | 3c \$144 | 10c \$136









### Studio by Miraval

2018 Vintage Special FI \$152 | 3C \$128

Magnums Available!

\$152 /6pk

### Special

Buy 1 case of Studio by Miraval \$152, Receive 1 Studio by Miraval Magnum at \$1 {40 value}

Buy 3 cases of Studio by Miraval at \$128, Receive 3 Studio Magnums at \$1 each {\$120 value} \*while supplies last

<sup>\*</sup>special must be mentioned when placing order \* does not apply to prior purchases





10c M & M \$108/case

### CANNONBALL WINE COMPANY

CHARDONNAY | MERLOT CABERNET | SAUV BLANC 750mls FL \$136 | 3C \$128 | 5C \$114

375mls CAB \$88 | SB \$80 | CHARD \$80



NEW PRICING March 1st

**Solid Cases** 

\*does not assort

FL \$104

3c \$96

10c \$88





### Monte Antico

The Affordable Super Tuscan

Wine Spectator

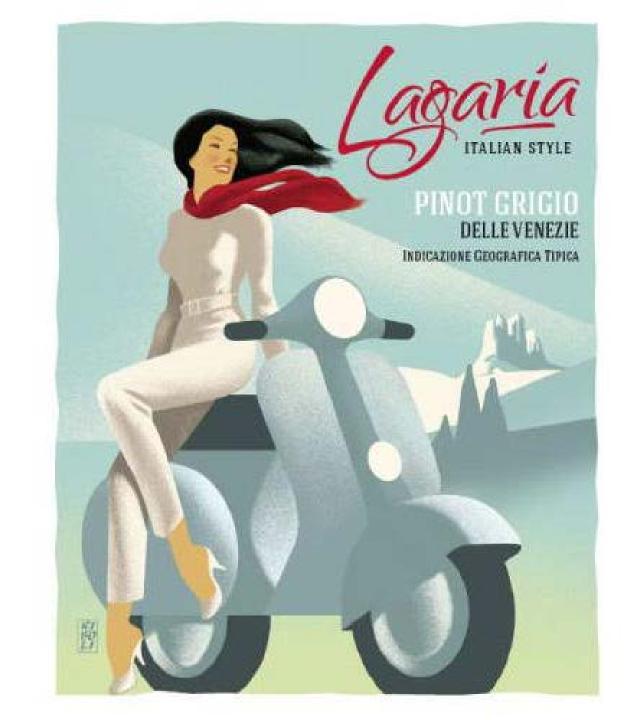
Oct 2009
Points
BEST VALUE



**New Pricing** 

FL \$96 3c \$88

Solid Cases. Does Not Assort



### **BACCHUSIMPORTERS**<sub>LLC</sub>

### 2020 ROSE OFFERING



### ROSE SALE MIX & MATCH ALL ROSE

| Item #   | Description                             | Pack Size | Regular<br>Price | 3 case<br>Price | 10 case<br>Price | 20 case<br>Price |
|----------|---|-----------|------------------|-----------------|------------------|------------------|
| 75306-18 | Angels & Cowboys Rose                   | 12/750    | \$128.00         | \$121.60        | \$115.20         | \$102.40         |
| 75307-17 | Angels & Cowboys Rose                   | 12/375    | \$80.00          | \$76.00         | \$72.00          | \$64.00          |
| 75307-18 | Angels & Cowboys Rose                   | 12/375    | \$80.00          | \$76.00         | \$72.00          | \$64.00          |
| 03799-18 | Anton Iby Blaufrankisch Rose            | 12/750    | \$156.00         | \$148.20        | \$140.40         | \$124.80         |
| 70552-18 | Armas de Guerra Rosado (Mencia)         | 12/750    | \$96.00          | \$91.20         | \$86.40          | \$76.80          |
| 37517-17 | August Kesseler "The Daily August" Rose | 12/750    | \$180.00         | \$171.00        | \$162.00         | \$144.00         |
| 70620-NV | Begonia Rosado                          | 12/1L     | \$80.00          | \$76.00         | \$72.00          | \$64.00          |
| 46098-17 | Cavalchina Bardolino Chiaretto Rosato   | 12/750    | \$132.00         | \$125.40        | \$118.80         | \$105.60         |
| 76529-18 | Chemistry Rose of Pinot Noir            | 12/750    | \$168.00         | \$159.60        | \$151.20         | \$134.40         |
| 76601-18 | Cline Mourvedre Rose                    | 12/750    | \$96.00          | \$91.20         | \$86.40          | \$76.80          |
| 34706-18 | Domaine Listinconu IGP Corsica rosé     | 12/750    | \$96.00          | \$91.20         | \$86.40          | \$76.80          |
| 12702-18 | Dourthe La Grande Cuvee Rose            | 12/750    | \$132.00         | \$125.40        | \$118.80         | \$105.60         |
|          |   |           |                  |                 |                  |                  |

| 36155-18  | E. & F. Jourdan Aramon Rose Vieille Vignes | 12/750  | \$120.00 | \$114.00 | \$108.00 | \$96.00  |
|-----------|--|---------|----------|----------|----------|----------|
| 58752-18  | Fantini Cerasuolo Rosato DOC               | 12/750  | \$96.00  | \$91.20  | \$86.40  | \$76.80  |
| 58903-18  | Fontaleoni Toscana Rosato                  | 12/750  | \$104.00 | \$98.80  | \$93.60  | \$83.20  |
| 28956-18  | Fortant Grenache Rose Coast Select         | 12/750  | \$88.00  | \$83.60  | \$79.20  | \$70.40  |
| 28966-18  | Fortant Grenache Rose Keg                  | 1/19.5L | \$240.00 | \$228.00 | \$216.00 | \$192.00 |
| 79836-18  | Hedges DLD Rose                            | 12/750  | \$160.00 | \$152.00 | \$144.00 | \$128.00 |
| 80202-18  | IfYou See Kay Rose - Cans                  | 12/375  | \$63.00  | \$59.85  | \$56.70  | \$50.40  |
| 35952-17  | Jaboulet Cotes du Rhone Parallele 45 Rose  | 12/750  | \$80.00  | \$76.00  | \$72.00  | \$64.00  |
| 70852-18  | Liquid Geography Rose (Mencia)             | 12/750  | \$104.00 | \$98.80  | \$93.60  | \$83.20  |
| 21842-18  | LVE Cotes de Provence Rosé                 | 12/750  | \$216.00 | \$205.20 | \$194.40 | \$172.80 |
| 68585-17A | Macanita Touriga Nacional Em Rose          | 12/750  | \$180.00 | \$171.00 | \$162.00 | \$144.00 |

\*February 1st to April 30th or while supplies last

Continue on back

BACCHUSIMPORTERSLLC









### ROSE SALE MIX & MATCH ALL ROSE

| Item #   | Description                                  | Pack Size | Regular<br>Price | 3 case<br>Price | 10 case<br>Price | 20 case<br>Price |
|----------|--|-----------|------------------|-----------------|------------------|------------------|
| 68585-18 | Macanita Touriga Nacional Em Rose            | 12/750    | \$180.00         | \$171.00        | \$162.00         | \$144.00         |
| 80948-18 | Marietta Old Vine Rose, CA                   | 12/750    | \$132.00         | \$125.40        | \$118.80         | \$105.60         |
| 80959-18 | Marietta Old Vine Rose-KEG                   | 1/19.5L   | \$200.00         | \$190.00        | \$180.00         | \$160.00         |
| 34891-18 | Mourchon Cotes du Rhone Villages Loubie Rose | 12/750    | \$120.00         | \$114.00        | \$108.00         | \$96.00          |
| 68274-18 | Ned Pinot Noir Rose                          | 12/750    | \$112.00         | \$106.40        | \$100.80         | \$89.60          |
| 55835-16 | Pietradolce Etna Rosato DOC                  | 12/750    | \$184.00         | \$ -            | \$ -             | \$ -             |
| 68642-18 | Rose Vulcanico                               | 12/750    | \$200.00         | \$190.00        | \$180.00         | \$160.00         |
| 85093-17 | Sidebar Rose Syrah Russian River             | 12/750    | \$180.00         | \$171.00        | \$162.00         | \$144.00         |
| 85401-17 | Soter Rose North Valley                      | 12/750    | \$192.00         | \$182.40        | \$172.80         | \$153.60         |
| 85420-18 | Space Age Grenache Rose                      | 12/750    | \$162.00         | \$153.90        | \$145.80         | \$129.60         |
| 85704-18 | Stoller Rose of Pinot Noir Dundee Hills      | 12/750    | \$180.00         | \$171.00        | \$162.00         | \$144.00         |
| 81434-18 | Tinto Rey Rosé                               | 12/750    | \$108.00         | \$102.60        | \$97.20          | \$86.40          |
| 54320-18 | Trediberri Langhe Rosato                     | 12/750    | \$128.00         | \$121.60        | \$115.20         | \$102.40         |
| 05569-18 | Vina Garces-Silva Boya Rose of Pinot Noir    | 12/750    | \$136.00         | \$129.20        | \$122.40         | \$108.80         |
| 72914-18 | Zestos Rosado (Garnacha)                     | 12/750    | \$76.00          | \$72.20         | \$68.40          | \$60.80          |



### THE RIGHT GIN FL \$130 | 2C \$124 | 4C \$116

RIGHT Gin is a Citrus Forward, New Western Style Gin conceived by Lyons Brown. Blended and Made in Sweden by Master Blender Henrik Facile.

Each of the eight botanicals used are very carefully sourced for the best character, distilled separately under specific conditions special for that botanical, then blended together to create a very elegant, balanced and unique expression of Gin.

RIGHT works exceptionally well in classic Gin cocktails, taken neat, and pairs beautifully with fresh and seasonal flavors.

RIGHT Gin is blended and bottled in Malmo, Sweden; the Southern most region of the country, directly across the bridge from Copenhagen, Denmark. 60% of Gin is water, so the selection of this ingredient is critical. Our water comes from Lake Bolmen, near Malmo, a protected source renowned for its arctic purity. We chose it for its "softness" which we believe adds to the flavor profile of our Gin.

### **BOTANICALS:**

Juniper Berry
Sarawak Black Pepper
Coriander Leaf
Lemon Peel
Bergamot
Green Cardamom
Key Lime Peel
Bitter Orange Peel



GLENDALOUGH RELEASES NEW IRISH
OAK AGED POT STILL WHISKEY
FL \$248 | 3C \$242 | 5C \$224

Glendalough Distillery has just announced the launch of their first ever Single Pot Still Whiskey, a non-age statement whiskey which has been finished in Irish Oak, sourced from the Wicklow mountains surrounding the distillery site.

### IRISH POT STILL | BOURBON BARREL AGED | IRISH OAK FINISHED

- Glendalough Pot Still is a milestone for the Irish whiskey category.
- This is a single cask mainstream whiskey that brings the unique flavors of Irish oak to everyone.
- It is finished for up to a year in Irish oak casks made from 130-year-old trees sustainably felled in the mountains around the distillery.
- Each bottle is numbered by batch, cask and even back to the mighty mountain-oak from where it came.

## K Vintners Connoisseur Case

- 4 Cases of Extremely Limited Single Vineyard Releases
- 12 Assorted Single Vineyards
- each rated 92 Points or higher
- Case #1 \$360/case | Retail Value \$780
- Case #2 \$360/case | Retail Value \$760
- Case #3 SOLD OUT
- Case #4 \$360/case | Retail Value \$735
- \*Limited Availability. First Come, First Served. For specific breakdown and vintages, please contact sales associate. Box assortment can include El Jefe, Roma Cab/Syrah, Viognier Art Den Hoed, River Rock Cab, King Coal, Rock Garden Syrah, The Hidden Syrah.







Essenza Flavored Mineral Water by Nestle

Regularly \$21/case Limited Time Special \$10.53/case

330mls / 24 loose

Journal Pricing
Updates,
Corrections,
and Single
Promos

- Chamisal Moneterey Chardonnay
- FL \$240 | 3c \$160 | 10c @ \$144/case
- Chamisal Stainless Chardonnay
- FL \$176 | 10c @ \$120/case
- Buena Vista North Coast Series Assortment
- FL \$144 | 3c \$136 |
- FL \$136 |3c \$128 | 20c \$120
- Ramey 2015 Napa Cabernet Sauvignon
- FL \$536 | 3c \$456
- \*Price Increase from 2014 vintage
- The Right Gin {6 pack}
- 750ml FL \$130 | 2c \$124 | 4c \$116
- Koval Dry Gin {6 pack}
- 750ml FL \$168 | 3c \$160
- Planet Oregon Pinot Noir
- FL \$196 | 3c \$180 | 5c @ \$168/case
- Buena Vista North Coast Cabernet 2017
- FL \$144 | 3c \$136 | FL \$136 | 3c \$128

\*does not apply to the 2016 vintage; 20case M & M \$120/case

- Casa Santo Limas Red Blend 2017
- FL \$104 | 3c \$92 | 5c \$80 | 56c \$64.08

Journal Pricing
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### **Rock Town Hand Crafted Vodkas** 80 Proof, Basil, Lemon, Grapefruit, Orange 1L FL \$132 | 5c \$120 | 10c \$116 | 25c \$104 **750ml** FL \$63 | 5c \$57 | 10c \$54 | **25c \$52 1.75L** FL \$104 | Ocho Reposado Tequila El Bajio FL Was \$320 | NOW \$304/case **Public Radio** FL Was \$240 | NOW \$224/case **Qupe Bien Nacido Syrah** FL \$204 | NOW \$198/c **Space Age Grenache Rose** FL Was \$162 | NOW FL \$140/case | 3c \$120 **Steady State Napa Valley Red** FL Was \$320 | NOW \$240/case **Tamarack Cabernet** FL Was \$320 | NOW \$288/case Tamarack Firehouse Red Blend FL Was \$176 | NOW \$160/case **Tamarack Merlot** FL Was \$240 | NOW \$216/case Citadelle Gin 1L

FL Was 10c @ \$108 | NOW \$102/5 case QD {formerly 10c}

Journal Pricing
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### **Pallet & Half Pallet Programs**

Bodegas Los Toneles 28c @ \$144/c

Tonel 46 Cab 56c @ \$115.08/c

Dream Wines 28c @ \$63/c

Caracol Serrano Jumilla Red Blend \$56 @ \$64/c

Precision Napa Cab 28c @ \$150/c

Ashley Gabrielle Cab FL \$205/c | 28c @ \$105/c

Paxis Red Blend 50c@ \$68.04/c

Little K Syrah 20c @ \$159.48/c

Aragosta Rose 56c @ \$42/c

\*All pallet and half pallet deals are subject to availability. No Co-Op. Orders must be placed with Director of Sales, Karen Clayton. 302.983.9505

### **Inventory Reduction**

Ballyhoo Irish Whiskey \$240/12pk Threadbare Cider 750ml \$120/12pk Noteworthy Bourbon & Rye \$100/6pk Ichiro Malt & Grain Chichibu \$700/12pk Journeyman Humdinger Jalepeno \$96/6pk Journeyman Red Arrow Vodka \$96/6pk Touch of Italy Amarone 375 \$80/case Casa de Fieras Reserva \$72/case Pasolasmonjas Garnacha \$88/case Fuerza Jumilla \$90/case

Sandbar Outerbanks Rum \$90/case
Brother's Beatnick & Jabberwock \$64/case

Wigle Apple Whiskey \$220/case

Wigle Quaker Strength Oatmeal Stout \$220

Straw Boys Irish Vodka \$150/case

Seven Hills Ciel du Cheval \$356/case

Seven Hills Cabernet \$180/case

Sea Phantom PN \$90/case

Scheide Sauv Blanc \$131.88/case

Pareto's Eighty20 Cab | Chard | PN \$63/case



Ashlee Reynolds, Sales Associate New Castle County 410.633.0400 xt 587

Jessica Janssen, Sales Associate Sussex County | Ocean City 410.633.0400 xt 556

Karen Clayton, Director of Sales DEL | MD Eastern Shore 302.983.9505 {c} 410.633.0400 xt 576

### **Conditions of Sale**

Less than a full case on all items add .99c/bottle. All merchandise at prevailing prices are subject to availability. Delinquent invoices are subject to a 1.5% per thirty {30} day finance charge. Said finance charge shall be applied retroactively to the invoice due date. All payments made on delinquent accounts apply first to finance charges. Customer shall pay collection costs of 30% of any delinquent balance due from Customer under this agreement if the account is referred to an attorney. A service charge of \$25 shall be imposed for any dishonored check. All delivery orders must satisfy the following minimum requirement: Cases must total three {3} and/or a total order amount of \$150 or whichever is greater.